online database mcol HEALTHQUEST PUBLISHERS

24/7 Online Subscription to database of four searchable and exportable HealthQuest Directories
National Managed Care Leadership, Medicare, Medicaid and Accountable Care Directories

HealthQuest Online Directory Database

Database Specifications and Breakdown

Please note the online database is continuously updated. As such, the database percentage breakdowns provided were as of the time of publication for illustrative purposes, and may not reflect actual percentages at subsequent points in time.

Percentage of Companies Listed in Individual Directories (all companies are listed in at least one):

- National Managed Care Leadership Directory: 59%
- Accountable Care Directory: 39%
- Medicaid Managed Care Directory: 25%
- Medicare Managed Care Directory: 30%

Each Company is categorized by one of the following types:

1. Health Plan: 38.1%
2. Provider Network: 50/5%
3. Specialty Organization: 2.5%
4. Administrative Organization: 4.4%
5. PBM/PDP: 1.7%
6. State Agency: 2.7% (Medicaid only)

State	% of Companies	State	% of Companies
Alabama	0.9%	Indiana	2.1%
Alaska	0.1%	Iowa	1.0%
Arizona	2.0%	Kansas	1.1%
Arkansas	1.3%	Kentucky	1.1%
California	9.7%	Louisiana	1.3%
Colorado	1.8%	Maine	0.8%
Connecticut	1.8%	Maryland	2.0%
Delaware	0.5%	Massachusetts	3.3%
Dist of Col	0.6%	Michigan	3.4%
Florida	6.2%	Minnesota	2.2%
Georgia	1.9%	Mississippi	0.6%
Hawaii	0.5%	Missouri	1.4%
Idaho	0.5%	Montana	0.4%
Illinois	3.3%	Nebraska	1.1%

State	% of Companies	State	% of Companies
Nevada	0.7%	Rhode Island	0.5%
New Hampshire	0.6%	South Carolina	1.5%
New Jersey	2.9%	South Dakota	0.5%
New Mexico	0.6%	Tennessee	2.3%
New York	7.0%	Texas	6.2%
North Carolina	2.8%	Utah	1.2%
North Dakota	0.3%	Vermont	0.3%
Ohio	2.7%	Virginia	2.5%
Oklahoma	1.1%	Washington	1.8%
Oregon	2.5%	West Virginia	0.7%
Pennsylvania	4.7%	Wisconsin	2.3%
Puerto Rico	0.8%	Wyoming	0.3%

Employees by Standardized Job Function
(includes secondary job functions when applicable)

Job Function	Percent	Job Function	Percent
Chairman of the Board	2.8%	Information Systems	7.7%
President/CEO	10.4%	Legal & Compliance	2.3%
Chief Operating Officer	2.7%	Marketing	3.1%
Chief Medical Officer	3.4%	Medical Director	1.4%
Chief Finance Officer	3.3%	Member Services	1.2%
Chief Information Officer	1.4%	Network Contracting	9.1%
Other Senior Executive	4.5%	Operations	0.0%
Actuarial	0.6%	Optical	1.0%
Administration and Analytical	7.8%	Pharmacy	3.2%
Business Development	1.4%	Population Health	2.7%
Case Management	0.2%	Provider Relations	7.0%
Claims	0.5%	Public Relations and Communications	2.4%
Clinical	0.2%	Quality Management	1.4%
Dental	2.3%	Sales	5.1%
Finance	1.2%	Utilization Management	1.4%
Government Relations	2.0%	Other Staff	5.4%
Human Resources	0.7%		

Data Fields

Companies

Company Name	Address	City	State	Zip Code	Phone	eMail /Fax	Website	Parent Company	Company Type	Direct-ories	State Name	ID#

Employees

Employee Full Name	Company	Title	Primary Job Type	Secondary Job Type	Direct Phone	Email	Directory Type	Last Name	First Name	Suffix

Accountable Care

Company	ACO Org Name	Primary State	Service Area	Medi-care Type	Comm-ercial /Other Plans	Medi-care ACO#	Medi-care Start Date	Medi-care Mem-bers	Comm-ercial/ Other Members	Phys-icians	Provider Affilia-tions	Admin/ Other Affilia-tions

Medicaid

Company	Medicaid Plan Name	Primary State	Prog-ram 1	Pro-gram 2	Prog-ram 3	Prog-ram 4	Prog-ram 5	Enroll-ment	Enroll-ment Year	Medi-caid Org Type	Medicaid Webpages

Medicare

Health Plan	PDP	Contract Name	Primary State	Plan Name 1	Plan Name 2	Plan Name 3	Contract 1 #	Contract 2 #	Contract 3 #	Contract 4 #	Contract 1 Type

Contract 2 Type	Contract 3 Type	Contract 4 Type	Cont-ract 1 Eff-ective	Cont-ract 2 Eff-ective	Con-tract 3 Eff-ective	Con-tract 4 Eff-ective	Con-tract 1 Enroll-ment	Con-tract 2 Enroll-ment	Con-tract 3 Enroll-ment	Con-tract 4 Enroll-ment	Total Enroll-ment

Data Export Options:

- Commas (.csv)
- Tabs (.txt)
- JSON